INDUSTRIAL

WEEK

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1999 INDUSTRY DETHEM

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Record

Wednesday October 6, 1999

JMS Southeast adds Industry of Year to impressive list of awards



BRUCE MATLOCK / RECORD & LANDMARK

Vickie Johnson and supervisor Joe Houpe of JMS Southeast, Inc., look over some work. The company was recently named Industry of the Year.

BY GEORGEILEN BROWN RECORD & LANDMARK

Twenty-three awards line the lobby walls of JMS Southeast, Inc.

On Tuesday, a 24th was added to the decor.

The temperature measurement manufacturing company was named the 1999 Industry of the Year by the Statesville Chamber of Commerce.

The company, which is located on Beulah Church Road, manufactures temperature sensors for industrial application, says Roger Bejcek, plant manager.

"Temperature sensors is just a fancy way of saying thermometers," said Bejcek. "These products are used to measure anything from ice cream to hot water in a steam turbine." One of the things

that has been a key to our success is our swift service;. It's just that. If an order is placed today, you will have it tomorrow ...'

Roger Bejcek Plant manager, JMS Southeast

Founded in Pelzer, S.C. in 1980 by Frank Johnson, the company caters to "anyone who has a need to measure temperature in manufacturing or producing a product," Bejcek said.

Some of those companies include, DuPont, Duke Power, Carolina Power & Light, Bayer and Corning Glass.

Johnson moved the plant to Statesville in 1981. They currently have approximately 50 employees, Bejcek said.

When the company moved to Statesville, they were first housed on Shelton Avenue. JMS later moved to Hickory Highway.

Bejcek said it's hard to say how many units the company sells in a year because parts are "made to order ... from a part numbering system in a catalog," Bejcek said. 'And the numbering system is such that there could literally be millions of different units made, none of them being alike. So, we don't really count units the way other manufacturing firms count parts ... like an automobile producer would say, five made 10,000 of this or 40,000 of that. I do know that we are up in the many many thousand units of thermocouples ... we don't track our business in units because they are all different. We don't have a product line where we build it to inventory ..."

And, if the company is unable to create a part number, an engineering drawing will be created to produce the part.

... this design capability is one reason we received the ISO9001 certification as oppose to other designations," Bejcek says. "Because the 90001 deals with firms that design and produce the products as opposed to

See JMS, Page 3



BRUCE MATLOCK / RECORD & LANDMARK

Andy Sipes welds a part at the 1999 Industry of the Year, JMS Southeast, Inc.

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IMS: The industry of the year has made its reputation by monitoring temperatures

continued from Page I just reselling the product."

Bejcek explains how companies would use their product.

"We service from frozen food people all the way to nuclear power plants," Bejcek said. "Any places that monitor temperature, and temperature is the most widely measured variable in the world. You've got a body temperature, your house has a temperature, you listen for the temperature when you get out of bed, you listen for the temperature when you go to sleep, your car has a temperature, you cook with a temperature.

Somwhere,

that temperature or pres-

sure or velocity, you have a sensor ...

Roger Bejcek Plant manager, JMS Southeast

"Well, every industrial plant does the same thing," he said. "They're making your clothes, all the yarn in your clothes is heat set, it's supposed to be a certain temperature, it has to go through an oven, the oven has to be so hot to dry, the dyes are set at a certain temperature ... and somebody is controlling that temperature. Somewhere, whenever you're controlling that temperature or pressure or velocity, you have a sensor telling you how hot or cold ... "

Bejcek said there is one thing that puts JMS at the top of the list. And that is speedy service.

"One of the things that has been a key to our success is our swift service," Bejcek said. "It's just that. If an order is placed today, you will have it by tomorrow, with few minor constraints, mainly if we have the things to make the product ... "

JMS Southeast has a wide market. Bejcek said they sell the products to industries in countries such as Turkey, China, India, and other places likeSouth America.

Via phone, Frank Johnson, owner of JMS and their sister

business, Statesville Process Instrument, was happy to be named the winner of the 1999 award.

"I've proud very it,"Johnson said.

General information

•Built a new 28,000 square foot facility in 1990 with ability to further expand to 40,000 square feet;

·Has four shift teams, day shift works from 5 a.m. to 1:30 p.m.; the next two teams come in at 7 a.m. to 3:30 p.m.; and the

fourth team comes in to work at Traceable 12:30 p.m. to 9 p.m.

 Other awards the company has won - Customer Service Award from Control Magazine. Bejcek said this is a a readers's choice award for customer service. "We received this award ahead of other companies such as Honeywell, Allen Bradley, Rosemont, to name a few. We felt this was a very big honor especially with it being a reader's choice award."

·Have a Class I, NIST

Calibration Laboratory. Sit on national conferences of standard labs. Member of ISA, National Association of Textile Colorist and Chemist, sit on National and International Standard Committees such as the ASTM, ASME, SAE, and AMS and:

·Recently achieved their ISO9001 Certification, which Bejcek said, helped them to gain a national presence in the industry for quality products or assurance.

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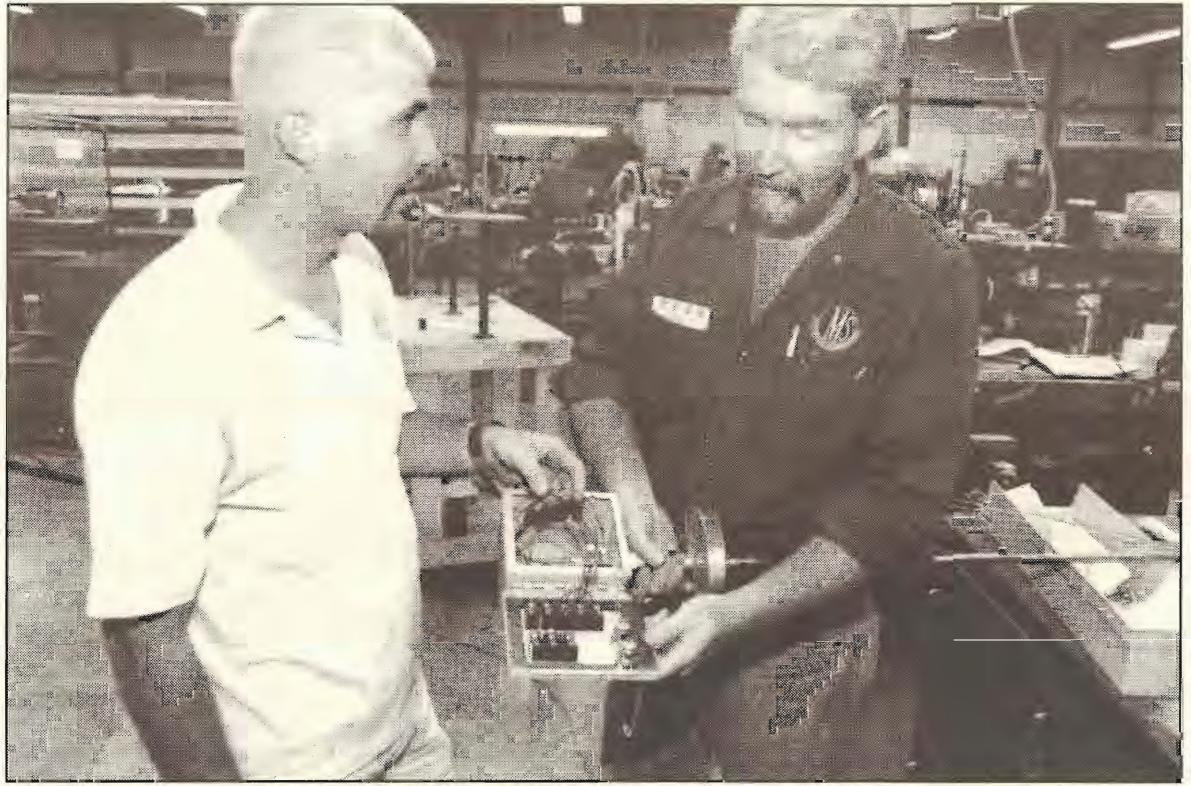


Congratulations to the owners and employees of Master Cleaning Service on their efforts to improve the quality of life and water for our citizens. Pictured from left, are: Gary Duncan, William Clark, Russell Ray, Richard Jenkins, Polly Jenkins, Bill Hurt, Jan Jenkins and Ben Jenkins.

to our associates for their outstanding contributions to our company and to our community during Industrial Appreciation Week.



HUNT CORPORATION HUNT-BIENFANG



Andy Sipes and Dewayne Campbell check the wiring in a temperature probe at IMS Southeast.

PAST WINNERS

The Greater Statesville Chamber of Commerce has selected an industry of the year from the area each year since 1991.

The award is presented to a company that produces an important product, employees fredell residents and contributes significantly to the community.

Past winners of the prestigious award are:

•1991 - Hunt Manufacturing / Hunt Beinfang

•1992 - JCPenney Distribution Center

*1993 - JC Steele & Sons

•1994 - Intercraft

*1995 - ASMO North Carolina

1996 - L Gordon Iron & Metal

• 1997 - International Paper Uniwood Division

•1998 - Engineered Sintered Components

•1999 - JMS Southeast

INTERNATIONAL PAPER

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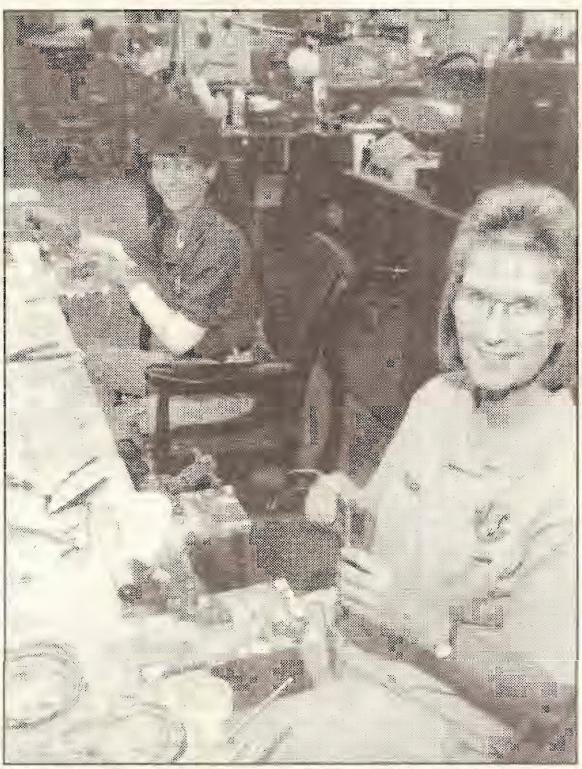
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BRUCE MATLOCK / RECORD & LANDMARK

Jeff Byers and Ritchie Shew, associates of JMS company recently received the honor of being Southeast are shown working at the lathe. The named the Industry of the Year.



JMS employees Janice Norton and Cheri Moore perform micro welding operations.



ASMO NORTH CAROLINA, INC.

Thank you!

A special thank you to all of our associates who poured out their hearts for their fellow teammates at our sister company in Greenville, N.C.

When our associates learned that forty-eight Greenville associates were significantly impacted by the flood damage from Hurricane Floyd they immediately went to work collecting much needed items such as canned goods and cleaning supplies to fill a truck. R.A. Guill & Sons, Inc. graciously donated the use of their truck and trailer for this effort!

As another means of support our associates gave up their upcoming annual Family Day picnic and decided to donate the \$23,000 budgeted for the event to those associates in Greenville who had lost their homes.

The true meaning of teamwork has certainly been embraced by the associates of ASMO North Carolina, Inc.



ASMO associates send off a truck load of supplies to their Greenville teammates.





ASMO associates and members of the donation committee help pack up the supplies to send to Greenville.

